

Rental Manager Module for MAS 90 and MAS 200

Product Information

Conative Systems, Inc. (CSI) has spent over two decades developing and implementing service industry software systems. Our software modules have been well received within the sales and service industry and we are confident that the value received from our products will significantly enhance your operations.

This White Paper brings out the benefits of Rental Manager and related Sage MAS 90 and 200 Accounting elements for managing your business from the service department to accounting.



White Paper

Conative Systems, Inc, has been in business since 1990. Our focus has been the service and repair industries. Over two decades we have developed and implemented industry specific business management systems integrated to the robust Sage MAS 90 and 200 Accounting system.

The Service Manager products are easy to install, easy to train, and simple to operate for first-time Users. As a result of streamlined functionality and value-added features we are well received by both End Users and Management. The unique features we offer can enhance your competitive edge and reduce cost. We believe that the inclusion of Service Manager in your operations will further your company's long-term strategy.

Our years of experience in implementing business systems places us in a unique position to offer qualified consulting and implementation services to ensure a successful business system.

Keeping up with trends and delivering vital products is a job we take seriously. Upgrades are typically delivered quarterly and consists mostly of new features such as new reports, added User requested functions, and database updates for pricing, flat rates, etc.

Our relationship starts with the installation and continues well after post-implementation. Useful upgrades and information is offered throughout the year. Customer feedback and our own research is compiled into valuable upgrades and newsletters and automatically sent to our clients.

Contact Us

For more information about Service Manager System. Please call us at (951) 694-5333 or send us an email to: info@conativesystem.com

Conative Systems, Inc.

Service Manager Business Solutions

White Paper

Rental Manager - Overview

A specialized rental module for renting and leasing equipment. Flexible billing options with User-Definable fee schedules. Tracks rental assets from “home base” to rental site. Tracks accessories and equipment conditions.

Ties into Work Order providing for servicing and cost tracking options. Open a Work Order to repair and prepare rental assets before and after rental assignment.

White Paper

Rental Manager Benefits

- * Quickly create rental agreements with easy access to rental assets.
- * Rental history available on-demand for better customer service.
- * System automatically tracks life-cycle cost of rentals including repair services to rental assets. Cost can be allocated to G/L accounts for comparison to revenue giving management a better perspective of profits.
- * Rent and repair assets all from a single place saving processing time and increasing accuracy.
- * Overage, damage reports, refilling, etc. are automatically added to customers invoice including full details of charges.
- * Flexible billing methods. Define montly, weekly, daily rates as well as the formulas for calculating rental amounts.
- * Informative invoice printing forms. The better format of the invoice the more likely to receive fast payment.

White Paper

Rental Manager Standard Features

- * Start as Rental Quote, when approved will turn into live Rental Agreement.
- * Tracks declined quotes and use this data for analysis reporting.
- * User definable rate matrix for pricing and frequency. Charge by day, week, month, etc.
- * Tracks rental assets from shipping/delivery to checking in. Check In and Check Out data entry makes the process fast and accurate.
- * Access customer's part rental history including declined quotes.
- * Returned Assets can automatically prompt for service before returned to the available rental asset inventory. If service is needed, system will automatically create a Work Order. Work Order may be internal(cost recognition only) or customer-pay.
- * At any time you may view asset status and location. Asset reservations possible.
- * Invoices generated from rentals are standard MAS90/200 Sales Order Invoices. This maintains compatibility with the accounting invoice update process.
- * Billing methods include: Bill by period (day, week, month, year), by payment schedule, by usage and overage.
- * Usage billing available for: Mileage, Hub hours, Totals hours, Engine hours, Electric hours, Misc. You may define minimum monthly bill amount and overage meter readings.
- * Minimum billing hours for a per-year commitment. Customer pays end of year difference if usage less than minimum.

Reporting and Management

- * Automated Business Alert can be set to notify manager when meter recordings are over due, asset status, etc.
- * Reports Include: Profitability, Expiring Contract, Expiring Warranty, Contract Status, Contract Detail and more.