

Bid Manager Module for Sage MAS 90 and MAS 200

Product Information

Conative Systems, Inc. (CSI) has spent almost two decades developing and implementing service industry software systems. Our software modules have been well received within the sales and service industry and we are confident that the value received from our products will significantly enhance your operations.

This White Paper brings out the benefits of Bid Manager and related Sage MAS 90 and 200 Accounting elements for managing your business from the service department to accounting.



White Paper

Conative Systems, Inc, has been in business since 1990. Our focus has been the service and repair industries. Over two decades we have developed and implemented industry specific business management systems integrated to the robust Sage MAS 90 and 200 Accounting system.

The Service Manager products are easy to install, easy to train, and simple to operate for first-time Users. As a result of streamlined functionality and value-added features we are well received by both End Users and Management. The unique features we offer can enhance your competitive edge and reduce cost. We believe that the inclusion of Service Manager in your operations will further your company's long-term strategy.

Our years of experience in implementing business systems places us in a unique position to offer qualified consulting and implementation services to ensure a successful business system.

Keeping up with trends and delivering vital products is a job we take seriously. Upgrades are typically delivered quarterly and consists mostly of new features such as new reports, added User requested functions, and database updates for pricing, flat rates, etc.

Our relationship starts with the installation and continues well after post-implementation. Useful upgrades and information is offered throughout the year. Customer feedback and our own research is compiled into valuable upgrades and newsletters and automatically sent to our clients.

Contact Us

For more information about Service Manager System. Please call us at (951) 694-5333 or send us an email to: info@conativesystem.com

Conative Systems, Inc.

Service Manager Business Solutions

White Paper

Bid Manager - Overview

Bid Manager gives your business the tools to define, propose, manage and deliver products and services.

Common issues with losing a prospect include: Missing time frames for commitments and follow ups, not knowing sales promotions available, real time access to inventory and labor resources, informative and attractive quotation print outs, etc. Bid Manager has addressed each of these weak points in the sales cycle to help you increase the chances of closing.

When bids are approved they will automatically generate a work order to fulfill delivery of products, parts, and services. The work order managements purchasing, labor scheduling, field services, contractual obligations and other areas of fulfillment.

The Bid lets you quickly compare estimate to actual on screen and in reporting. This is especially useful in comparing hours worked and minor parts used.

We want to help you sell more and manage less.

White Paper

Bid Manager - Benefits

- * Manage Bids/Proposals, installations, sales, dispatching and inventory all from a single place, increasing efficiency.
- * Customized pricing structure per customer and per bid giving you the ability to best fit the prospects requirements increasing chances of closure.
- * Flexible definition of commission structure to keep your sales people happy and productive.
- * Quote and installation or delivery are connected, making reporting of profit and cost/price comparisons simple.
- * share real time-data between reps.
- * Instantly view current promotions and offers.

White Paper

Bid Manager - Features

Standard Version

- * Define sophisticate bid kits with custom formulas, parts and labor components, memo text, price factors, cost markups and more.
- * Define service levels with defaulting prices for kits, parts, and labor.
- * Fully utilized inventory for real-time availability and pricing.
- * Closely monitor and adjust margins.
- * Check labor availability on an easy to view scheduling board.
- * Contact rolodexc with profiling data such as personal hobbies, acquaintances in the industry, etc.
- * Expense tracking of sales reps.